

MARKETING INSTITUTE OF IRELAND COMPANY
LIMITED BY GUARANTEE

SOUTH COUNTY BUSINESS PARK

LEOPARDSTOWN, DUBLIN 18

FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED

30 JUNE 2020

REGISTRATION NUMBER 19888

HLB Sheehan Quinn
Suite 7
The Courtyard
Carmanhall Road
Sandyford
Dublin 18

MARKETING INSTITUTE OF IRELAND COMPANY LIMITED BY GUARANTEE

FINANCIAL STATEMENTS 2020

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MARKETING INSTITUTE OF IRELAND COMPANY LIMITED BY GUARANTEE

OTHER INFORMATION

BOARD MEMBERS Gerard O'Neill
Liam McDonnell
Cera Ward
Thomas Kinsella
Patrick Mannion (Appointed on 17 September 2019)
Fiona Sweeney (Appointed 22 October 2019)
David Field (Resigned 31 March 2020)
Rosita Wolfe (Resigned 25 July 2020)

SECRETARY Liam McDonnell

REGISTERED OFFICE South County Business Park
Leopardstown
Dublin 18

INDEPENDENT AUDITOR HLB Sheehan Quinn
Suite 7
The Courtyard
Carmanhall Road
Sandyford
Dublin 18

PRINCIPAL BANKERS Bank of Ireland
Stillorgan
Co. Dublin

SOLICITORS Chris van der Lee and Associates
Solicitors
9-10 Eustace Street
Temple Bar
Dublin 2

MARKETING INSTITUTE OF IRELAND COMPANY LIMITED BY GUARANTEE

DIRECTORS' REPORT

The Board presents its annual report and audited financial statements for the financial year ended 30 June 2020. In preparing the financial statements, the directors have exercised the options available to a small private company under the Companies Act 2014.

1. PRINCIPAL ACTIVITY

The principal activity of the company is that of a professional body for marketing people in Ireland.

2. BOARD

The membership of the Board is set out on page 2.

3. PRINCIPAL RISKS AND UNCERTAINTIES

The Covid-19 pandemic has brought uncertainty to economic stability throughout the country. Like many businesses, the company is exposed to the effects of the Covid-19 pandemic. In the period to date there has been a notable reduction in individual and corporate membership renewals compared to the same period in the previous financial year. The events and networking programme was also significantly impacted as all the signature events due to be held in early 2020 were either cancelled or postponed. The Board of Directors has prepared detailed budgets and cash flow projections for the next twelve months which show the company has the resources to continue to trade for the foreseeable future. Based on the measures the company has taken to date, and the provisions in place to manage this situation, the Board of Directors is confident that the company is well positioned even with the uncertainty that the pandemic poses into the future.

4. ACCOUNTING RECORDS

The measures taken by the directors, to ensure compliance with the requirements of Sections 281 to 285 of the Companies Act 2014 with regard to the keeping of accounting records are the implementation of necessary policies and procedures for recording transactions, the employment of competent accounting personnel with appropriate expertise and the provision of adequate resources to the financial function. The accounting records of the company are maintained at South County Business Park, Leopardstown, Dublin 18.

5. EVENTS SINCE THE FINANCIAL YEAR END

The Covid-19 pandemic has had a significant effect on the results of the company for the year financial year ended 30 June 2020. These effects include a decline in membership renewals, cancellation or postponement of signature events and less attendance at programmes run by the company.

6. STATEMENT OF RELEVANT AUDIT INFORMATION

In the case of each of the persons who are directors at the time this report is approved, in accordance with Section 332 of Companies Act 2014, so far as each director is aware, there is no relevant audit information of which the company's auditor is unaware. Each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

7. SMALL COMPANIES' EXEMPTION

The company has availed of the Small Companies' Exemption contained in the Companies Act 2014 with regard to the requirements for exclusion of certain information in the Directors' Report.

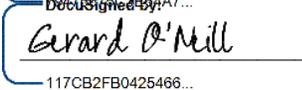
MARKETING INSTITUTE OF IRELAND COMPANY LIMITED BY GUARANTEE

DIRECTORS' REPORT

8. AUDITOR

The auditor, HLB Sheehan Quinn, has been appointed in accordance Section 383(2) of the Companies Act 2014.

This report was approved by the Board of Directors on 2 November 2020 and signed on its behalf by:-

Liam McDonnell 
Gerard O'Neill 

Liam McDonnell

MARKETING INSTITUTE OF IRELAND COMPANY LIMITED BY GUARANTEE

DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with Irish law and regulations.

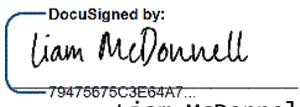
Irish company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare financial statements in accordance with the Companies Act 2014 and FRS 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland, including Section 1A of that Standard, which is issued by the Financial Reporting Council ("relevant financial reporting framework"). Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the assets, liabilities and financial position of the company as at the financial year end date and of the profit and loss of the company for the financial year and otherwise comply with the Companies Act 2014.

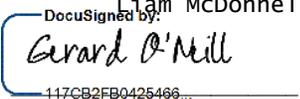
In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether the financial statements have been prepared in accordance with applicable accounting standards, identify those standards, and note the effect and the reasons for any material departure from those standards; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for ensuring that the company keeps or causes to be kept adequate accounting records which correctly explain and record the transactions of the company, enable at any time the assets, liabilities, financial position and profit and loss of the company to be determined with reasonable accuracy, enable them to ensure that the financial statements and Directors' Report comply with the Companies Act 2014 and enable the financial statements to be audited. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On Behalf of the Board of Directors

Liam McDonnell 
DocuSigned by:
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Liam McDonnell

Gerard O'Neill 
DocuSigned by:
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INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS

of

MARKETING INSTITUTE OF IRELAND COMPANY LIMITED BY GUARANTEE

(A company limited by guarantee and not having a share capital)

Report on the audit of the financial statements

Opinion

We have audited the financial statements of Marketing Institute of Ireland Company Limited by Guarantee for the financial year ended 30 June 2020, which comprise the Income and Expenditure account, the Balance Sheet and related notes to the financial statements, including the summary of significant accounting policies set out in Note 2. The financial reporting framework that has been applied in their preparation is Irish law and FRS 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland, applying Section 1A of that Standard.

In our opinion the financial statements:

- give a true and fair view of the assets, liabilities and financial position of the company as at 30 June 2020 and of its deficit for the financial year then ended;
- have been properly prepared in accordance with FRS 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland, applying Section 1A of that Standard; and
- have been properly prepared in accordance with the requirements of the Companies Act 2014.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (Ireland) (ISAs (Ireland)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with ethical requirements that are relevant to our audit of financial statements in Ireland, including the Ethical Standard for Auditors (Ireland) issued by the Irish Auditing and Accounting Supervisory Authority (IAASA), and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which ISAs (Ireland) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate: or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report other than the financial statements and our Auditor's Report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2014

Based solely on the work undertaken in the course of the audit, we report that:

- in our opinion, the information given in the Directors' Report is consistent with the financial statements; and
- in our opinion, the Directors' Report has been prepared in accordance with the Companies Act 2014.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS

of

MARKETING INSTITUTE OF IRELAND COMPANY LIMITED BY GUARANTEE

(A company limited by guarantee and not having a share capital)

We have obtained all the information and explanations which we consider necessary for the purposes of our audit.

In our opinion the accounting records of the company were sufficient to permit the financial statements to be readily and properly audited, and the financial statements are in agreement with the accounting records.

Matters on which we are required to report by exception

Based on the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the Directors' Report.

The Companies Act 2014 requires us to report to you if, in our opinion, the disclosures of directors' remuneration and transactions required by Sections 305 to 312 of the Act are not made. We have nothing to report in this regard.

Respective responsibilities

Responsibilities of directors for the financial statements

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditor's Report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is contained in the appendix to this report, located at page 7, which is to be read as an integral part of our report.

The purpose of our audit work and to whom we owe our responsibilities

Our report is made solely to the company's members, as a body, in accordance with Section 391 of the Companies Act 2014. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

DocuSigned by:

Patricia Lloyd

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Patricia Lloyd
For and on behalf of
HLB Sheehan Quinn
Statutory Audit Firm
Suite 7
The Courtyard
Carmanhall Road
Dublin 18

2 November 2020

MARKETING INSTITUTE OF IRELAND COMPANY LIMITED BY GUARANTEE

APPENDIX TO THE INDEPENDENT AUDITOR'S REPORT

Further information regarding the scope of our responsibilities as auditor

As part of an audit in accordance with ISAs (Ireland), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our Auditor's Report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our Auditor's Report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

MARKETING INSTITUTE OF IRELAND COMPANY LIMITED BY GUARANTEE

INCOME AND EXPENDITURE ACCOUNT

For the financial year ended 30 June 2020

	Notes	2020 €	2019 €
INCOME			
Members' subscription fees		365,589	411,528
Education and training fees		438,290	448,193
Communications and publications income		6,830	6,975
Events income		194,406	526,369
Deposit interest receivable		3,853	1,078
Sundry income		<u>11,060</u>	<u>14,000</u>
		<u>1,020,028</u>	<u>1,408,143</u>
EXPENDITURE			
Members' expenditure		46,085	55,460
Events expenditure		138,964	379,382
Education and training expenses		162,812	219,759
Communications and publications expenses		8,342	9,002
Salaries and staff expenses (including pension contributions)		861,487	701,411
Administration		88,838	61,644
Travel and meetings		253	5,592
Building running costs		60,640	86,835
Financial		35,232	20,272
Depreciation and amortisation		<u>39,205</u>	<u>20,180</u>
		<u>1,441,858</u>	<u>1,559,537</u>
		(421,830)	(151,394)
EXCEPTIONAL ITEMS			
Strategic projects		<u>(74,106)</u>	-
DEFICIT FOR THE YEAR	7	(495,936)	(151,394)
ACCUMULATED SURPLUS AT BEGINNING OF THE FINANCIAL YEAR			
		<u>1,599,745</u>	<u>1,751,139</u>
ACCUMULATED SURPLUS AT THE END OF THE FINANCIAL YEAR			
		<u>1,103,809</u>	<u>1,599,745</u>

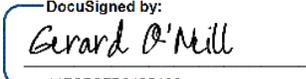
MARKETING INSTITUTE OF IRELAND COMPANY LIMITED BY GUARANTEEBALANCE SHEET

		<u>AS AT 30 JUNE</u>	
	Notes	2020 €	2019 €
CURRENT ASSETS			
Bank and Cash Balances		1,179,413	1,518,310
Debtors and Prepayments	8	203,438	226,676
Sundry Stocks	9	<u>4,662</u>	<u>9,605</u>
		<u>1,387,513</u>	<u>1,754,591</u>
CURRENT LIABILITIES			
Creditors and Accruals	10	<u>(520,278)</u>	<u>(323,580)</u>
NET CURRENT ASSETS		867,235	1,431,011
TANGIBLE FIXED ASSETS	11	241,389	256,339
INTANGIBLE FIXED ASSETS	12	<u>78,761</u>	<u>370</u>
		<u>1,187,385</u>	<u>1,687,720</u>
REPRESENTED BY:			
Accumulated Reserves		1,103,809	1,599,745
Marketing House Fund	13	<u>83,576</u>	<u>87,975</u>
		<u>1,187,385</u>	<u>1,687,720</u>

The financial statements have been prepared in accordance with the Small Companies' Regime.

The financial statements for the financial year ended 30 June 2020 were approved and authorised for issue by the Board of Directors on 2 November 2020 and signed on its behalf by:

Liam McDonnell 
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Gerard O'Neill 
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MARKETING INSTITUTE OF IRELAND COMPANY LIMITED BY GUARANTEENOTES TO THE FINANCIAL STATEMENTSFor the financial year ended 30 June 2020

1. GENERAL INFORMATION

Marketing Institute of Ireland Company Limited by Guarantee is a private company limited by guarantee, registered under Part 18 of the Companies Act 2014, incorporated and registered in the Republic of Ireland with the company number 19888. The registered office of the company is South County Business Park, Leopardstown, Dublin 18, which is also the principal place of business of the company.

Statement of compliance

The financial statements have been prepared in accordance with FRS 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland, (FRS 102), applying Section 1A of that Standard.

Currency

The financial statements have been presented in Euro (€) which is the functional currency of the company.

2. ACCOUNTING POLICIES

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

BASIS OF PREPARATION

The financial statements have been prepared on the going concern basis and in accordance with the historical cost convention modified to include certain items at fair value. The financial reporting framework that has been applied in their preparation is the Companies Act 2014 and FRS 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland, issued by the Financial Reporting Council. The company qualifies as a small company for the period as defined by Section 280A of the Companies Act 2014 and has applied the rules of the Small Companies' Regime in accordance with Section 280C of that Act and Section 1A of FRS 102.

The directors have availed of the provisions in Section 291(5) of the Companies Act 2014 to use a format for the financial statements that better describes the activities of the entity. The main change is the replacement of the title "Income Statement" with the title "Income and Expenditure Account" and consequential changes in the description of certain items to be consistent with the descriptions appropriate to the company's activity.

MEMBERS' SUBSCRIPTIONS

Subscriptions received are credited to income in the year of receipt.

STUDENTS' SUBSCRIPTIONS

Subscriptions received are credited to income on a time apportioned basis.

FIXED ASSETS/DEPRECIATION AND MARKETING HOUSE FUND

Fixed assets are stated at cost of acquisition; fixed assets are not incorporated at revaluation.

Depreciation of fixed assets is provided on cost in equal annual instalments over the estimated useful lives of the assets. The rates of depreciation are as follows:

	<u>Per annum</u>
Freehold buildings	2%
Computer system and equipment	33 ¹ / ₃ %
Fixtures and fittings	10%/20%

The Marketing House Fund contributed by members and which was created on the acquisition of the Institute's freehold land and buildings is amortised on the same basis as such land and buildings are depreciated.

MARKETING INSTITUTE OF IRELAND COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 30 June 2020

2. ACCOUNTING POLICIES (CONTINUED)

INTANGIBLE FIXED ASSETS

Intangible fixed assets are stated at cost less accumulated amortisation. Intangible fixed assets are amortised to write off their cost to their estimated residual values by equal annual instalments over their useful lives which are as follows:

- Computer software 3 years

IMPAIRMENT OF ASSETS

Where there is objective evidence that the recoverable amount of an asset is less than its carrying value, the carrying amount of the asset is reduced to its recoverable amount resulting in an impairment loss which loss is recognised immediately in the Income and Expenditure Account. Where the circumstances causing an impairment of an asset no longer apply, then the impairment is reversed through the Income and Expenditure Account.

STOCKS

Stocks are valued at the lower of cost and net realisable value using the first in first out method.

FINANCIAL INSTRUMENTS

CASH AND CASH EQUIVALENTS

Cash consists of cash on hand and demand deposits. Cash equivalents consist of short term highly liquid investments that are readily convertible to known amounts of cash that are subject to an insignificant risk of change in value.

OTHER FINANCIAL ASSETS

Other financial assets including trade debtors for services sold to customers on short-term credit, are initially measured at the undiscounted amount of cash receivable from that customer, which is normally the invoice price, and are subsequently measured at amortised cost less impairment, where there is objective evidence of an impairment.

OTHER FINANCIAL LIABILITIES

Trade creditors are measured at invoice price, unless payment is deferred beyond normal business terms or is financed at a rate of interest that is not a market rate. In this case the arrangement constitutes a financing transaction, and the financial liability is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

DEFINED CONTRIBUTION SCHEME

The company operates a defined contribution scheme, "Pension Scheme Fund". The scheme is externally financed in that the assets of the scheme are held separately from those of the company in an independently administered fund.

MARKETING INSTITUTE OF IRELAND COMPANY LIMITED BY GUARANTEENOTES TO THE FINANCIAL STATEMENTSFor the financial year ended 30 June 2020

3. GOING CONCERN

The Covid-19 pandemic has brought uncertainty to economic stability throughout the country. Like many businesses, the company is exposed to the effects of the Covid-19 pandemic. In the period to date there has been a notable reduction in individual and corporate membership renewals compared to the same period in the previous financial year. The events and networking programme was also significantly impacted as all the signature events due to be held in early 2020 were either cancelled or postponed. The Board of Directors has prepared detailed budgets and cash flow projections for the next twelve months which show the company has the resources to continue to trade for the foreseeable future. Based on the measures the company has taken to date, and the provisions in place to manage this situation, the Board of Directors is confident that the company is well positioned even with the uncertainty that the pandemic poses into the future.

4. CONSTITUTION

The Institute is limited by guarantee and does not have a share capital. Every member of the Institute undertakes, if necessary, on a winding-up during the time they are a member or within one year thereafter to contribute to the assets of the Institute an amount not exceeding €3.

5. EMPLOYEE NUMBERS

The average number of persons employed by the company (including directors) in the financial period was 15 (2019: 14).

6. RETIREMENT BENEFIT INFORMATION

	2020	2019
	€	€
Retirement benefit charge	<u>175,267</u>	<u>30,000</u>

7. DEFICIT FOR THE FINANCIAL YEAR

	2020	2019
	€	€

The deficit for the financial year is stated after charging:

Directors' remuneration

- fees	-	-
- other emoluments including pension contributions	-	-
- depreciation of tangible fixed assets	24,372	24,300
- amortisation of intangible fixed assets	<u>19,230</u>	<u>279</u>

and after crediting:

Amortisation of Marketing House Fund	4,399	4,399
Deposit interest receivable	<u>3,858</u>	<u>1,078</u>

8. DEBTORS AND PREPAYMENTS

	2020	2019
	€	€
Trade debtors	122,495	193,291
Prepayments	80,892	24,657
Other debtors	<u>51</u>	<u>8,728</u>
	<u>203,438</u>	<u>226,676</u>

MARKETING INSTITUTE OF IRELAND COMPANY LIMITED BY GUARANTEENOTES TO THE FINANCIAL STATEMENTSFor the financial year ended 30 June 2020

9.	SUNDRY STOCKS			2020	2019
				€	€
	Stock			<u>4,662</u>	<u>9,605</u>
10.	CREDITORS AND ACCRUALS			2020	2019
				€	€
	Trade creditors			221,972	112,331
	Accruals			56,518	154,227
	Other creditors including taxation and social insurance			<u>241,788</u>	<u>57,022</u>
				<u>520,278</u>	<u>323,580</u>
11.	TANGIBLE FIXED ASSETS				
		Freehold Land & Buildings	Computer System & Equipment	Fixtures & Fittings	Total
		€	€	€	€
	Cost				
	At 1 July 2019	438,692	63,260	73,291	575,243
	Additions	-	3,863	5,559	9,422
	At 30 June 2020	<u>438,692</u>	<u>67,123</u>	<u>78,850</u>	<u>584,665</u>
	Accumulated Depreciation				
	At 1 July 2019	216,305	47,594	55,005	318,904
	Charge for the financial year	7,206	10,254	6,912	24,372
	At 30 June 2020	<u>223,511</u>	<u>57,848</u>	<u>61,917</u>	<u>343,276</u>
	Net Book Value				
	At 30 June 2020	<u>215,181</u>	<u>9,275</u>	<u>16,933</u>	<u>241,389</u>
	At 30 June 2019	<u>222,387</u>	<u>15,666</u>	<u>18,286</u>	<u>256,339</u>

Freehold land and buildings were valued in the region of €1,500,000 as at 27 November 2015. The valuation is at open market value on the basis of existing use with vacant possession and was made by Eamonn Halpin & Co Ltd. The surplus over net book value of €1,255,995 as at 27 November 2015 has not been reflected in these financial statements.

MARKETING INSTITUTE OF IRELAND COMPANY LIMITED BY GUARANTEENOTES TO THE FINANCIAL STATEMENTSFor the financial year ended 30 June 2020

12. INTANGIBLE FIXED ASSETS	Computer Software
Cost	€
At 1 July 2019	67,695
Additions	<u>97,621</u>
At 30 June 2020	<u>165,316</u>
Accumulated Amortisation	
At 1 July 2019	67,325
Charge for the financial year	<u>19,230</u>
At 30 June 2020	<u>86,555</u>
Net Book Value	
At 30 June 2020	<u>78,761</u>
At 30 June 2019	<u>370</u>

13. MARKETING HOUSE FUND - Freehold land and buildings	2020	2019
	€	€
Balance at the beginning of the financial year	87,975	92,374
Less: Amortised during the financial year	<u>(4,399)</u>	<u>(4,399)</u>
Balance at the end of the financial year	<u>83,576</u>	<u>87,975</u>

14. CORPORATION TAX

The company is exempt from taxation under the provision of Section 76(6) of the Taxes Consolidation Act 1997.

15. EVENTS SINCE THE FINANCIAL YEAR END

The Covid-19 pandemic has had a significant effect on the results of the company for the year financial year ended 30 June 2020. These effects include a decline in membership renewals, cancellation or postponement of signature events and less attendance at programmes run by the company.

16. APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the Board of directors on 2 November 2020.